

PosifyMe Software - Exhaustive Feature List

Based on a deep extraction of all available modules and sidebar menus, here is the complete and exhaustive list of features and capabilities available in the PosifyMe software.

1. Core Operations & Dashboards

- **Home / Main Dashboard:** Real-time business summary and analytics.
- **Reward Dashboard:** Specialized dashboard for tracking customer reward points and liabilities.
- **Daybook:** Daily operations manager including Monthly Dashboard, Monthly Cashbook, and Daily Cashbook.

2. Sales & Point of Sale (POS)

- **Sell:** Includes full POS terminal, adding sales, managing drafts, and quotations.
- **Sell Return:** Processing customer returns and refunds.
- **Installment:** Comprehensive installment tracking including Customer Installments, Specific Installment Plan Sales, and Tracking Reports.
- **Mobile Exchange & Buyback:** Features for handling device Buybacks, Express Exchanges, Custom Terms & Conditions, and tailored exchange reports.
- **Promotions:** Module for setting up discount rules and promotional campaigns.

3. Purchases & Supplier Management

- **Purchases:** Adding and managing vendor purchase orders and invoices.
- **Purchase Register / Date-wise Purchase:** Tracking specific buying trends over time.

4. Inventory, Products & Stock Management

- **Products:** Full dynamic catalog including Variations, Brands, Categories, and Units.
- **Stock Transfers & Adjustments:** Move stock between locations or log damaged inventory.
- **Inventory Management:** Specialized module for deep inventory tracking and adding new inventory.
- **Date-wise Stock History & Daily Stock History:** Track historical stock levels by specific dates.
- **Stock Recalculation:** Tools to verify and recalculate exact stock integrity.

5. Contact & CRM (Customer Relationship Management)

- **Users:** Staff and employee profile management with role-based access.
- **Contacts:** Customer and Supplier profile management with ledger integration.
- **Partners:** Business partner tracking and financial integration.
- **CRM Module:** Advanced customer tracking, customer segmentation, and performance analysis.

6. Financial Accounting & Banking

- **Accounting Reports:** Deep financial tools including Trial Balance, Balance Sheet, Profit & Loss, Cash Flow, Funds Flow, Sales/Purchase Journals, and Direct Incomes/Expenses tracking.
- **Ledgers & Books:** Comprehensive General Ledger, Day Book, Cash Book, and Bank Book.
- **Bank Management:** Bank Accounts, Cheque Book management, Bank Reconciliation, Loan Management, Receivables, and Payables.
- **Payment Accounts:** Setup and mapping of different payment accounts.
- **Transactions:** Overall view and audit of all system transactions.
- **Chart of Accounts & Manual Journal Entries:** Traditional accounting capabilities.

7. Business Logistics & Assets

- **Fixed Assets & Asset Management:** Tracking fixed assets, asset revaluation, and depreciation reports.
- **Manufacturing:** Track production processes, bill of materials (recipes), and finished goods.
- **RMA (Repair & Service Center):** Comprehensive service management covering:
 - Complaints, Received items, Diagnosis, and Engineer Fixing status.
 - Parts utilization, Replace Out/In, and RMA Service Billing.

8. Advanced Reporting & Analytics

- **Advanced Reports Module:** A massive suite of specialized dashboards covering aspects like:
 - Sales Analytics, Inventory Turnover, Demand Forecasting, and Waste/Loss Analysis.
 - Staff Productivity, Pricing Optimization, ABC Analysis, and Seasonal Trends.

- Customer Lifetime Value, Brand/Supplier Performance comparison, and Location-wise P&L.
- **Standard Reports Suite:** Profit/Loss Report, Customer Groups Report, Trending items, Expense Reports, Register Reports, and GST Sales/Purchase Compliance (India & general VAT).
- **Ageing Balance Report:** For tracking overdue customer or supplier payments.

9. Tools & Productivity

- **Spreadsheet:** Built-in spreadsheet module for operational tracking on the fly.
- **HRM (Human Resource Management):** Track employee attendance, payroll, and HR details.
- **Essentials:** Additional operational tools for daily business activities.

10. System Administration & Compliance

- **Settings:** Configure Business setup, Locations/Warehouses, Invoices, Barcodes, Receipt Printers, and Tax Rates.
- **Business Management System:** Daybook Manager, License Details tracking, and Report Audit Logs.
- **Security & Authentication:** PIN Login Settings for POS integrity and granular permissions.
- **Backup Management:** Automated databases backups, log tracking, and system updates.
- **Notifications:** Customizable templates for automated alerts and messages.
- **Modules:** Toggle specific add-on features on or off entirely based on business needs.